



Pre-Screening Patients at High Risk for Multi-Drug Resistant Infections

Emery Stephans, CEO

*Presented:
AACC Financial Analyst Meeting
San Diego, July 31, 2017*

*Prepared by
Enterprise Analysis Corporation (EAC)
2777 Summer Street
Stamford, Connecticut 06905
+1 (203) 348-7001*

“If it is a terrifying thought that life is at the mercy of the multiplication of these minute bodies [microbes], it is a consoling hope that Science will not always remain powerless before such enemies”

— Louis Pasteur

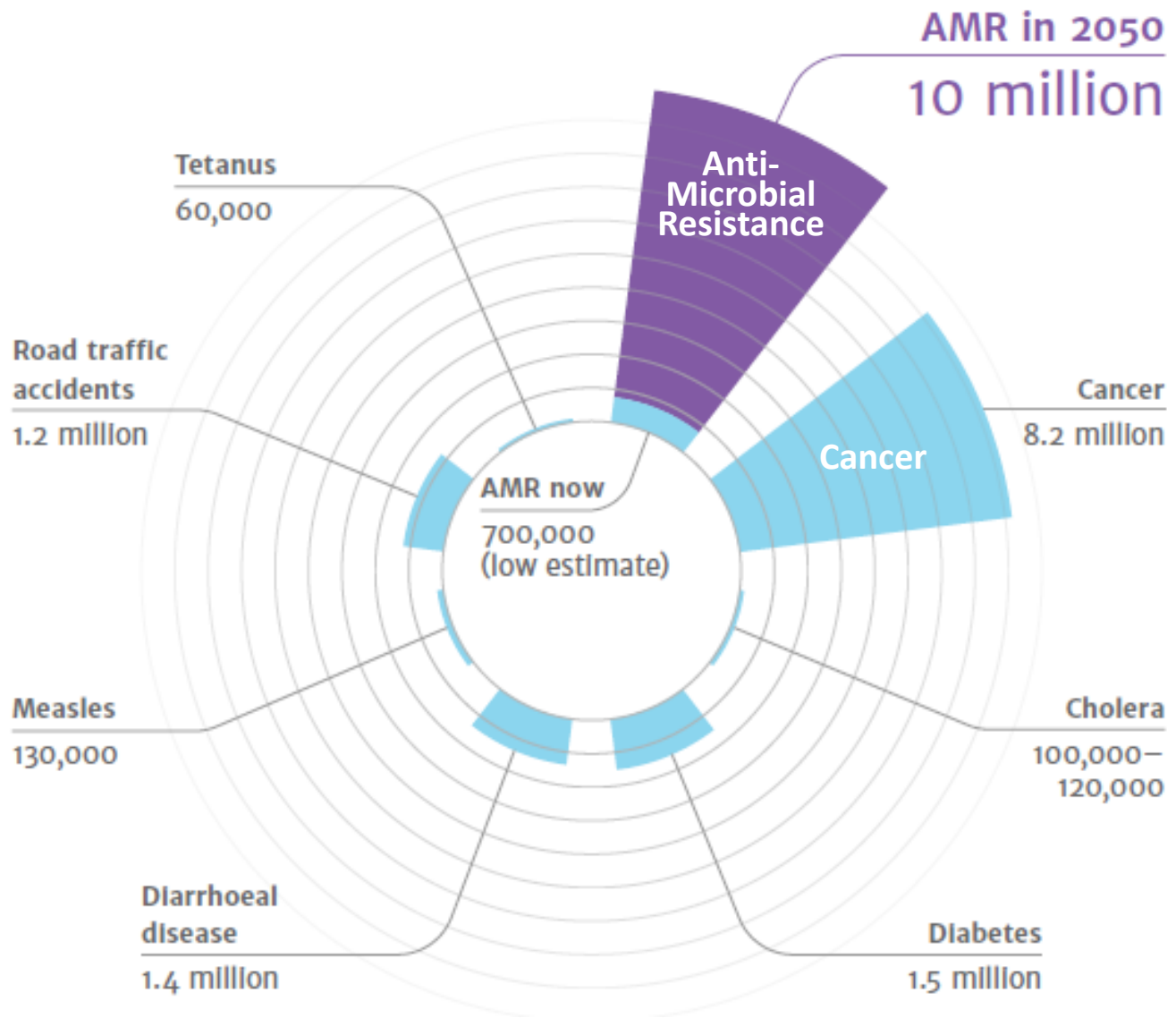
Paper read to the French Academy of Sciences (29 Apr 1878), published in *Comptes Rendus de l'Academie des Sciences*, **86**, 1037-43, as translated by H.C.Ernst. Collected in Charles W. Eliot (ed.) *The Harvard Classics, Vol. 38; Scientific Papers: Physiology, Medicine, Surgery, Geology* (1910), 366.”

“When first-line and then second-line antibiotic treatment options are limited by resistance or are unavailable, healthcare providers are forced to use antibiotics that may be more toxic to the patient and frequently more expensive and less effective.”

“Even when alternative treatments exist, research has shown that patients with resistant infections are often much more likely to die, and survivors have significantly longer hospital stays, delayed recuperation, and long-term disability.”

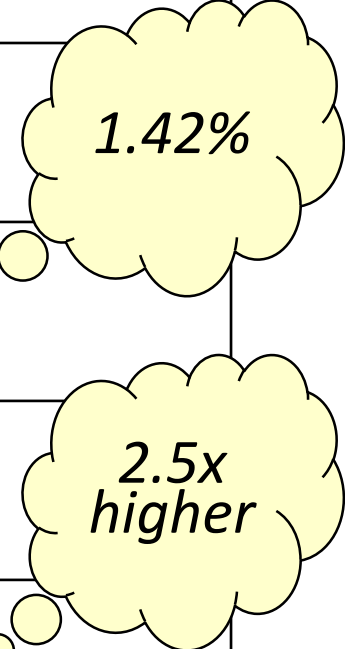
“Efforts to prevent such threats build on the foundation of proven public health strategies: immunization, infection control, protecting the food supply, antibiotic stewardship, and reducing person-to-person spread through screening, treatment and education.”

Projected 2050 Global Mortality from Drug-Resistant Infections



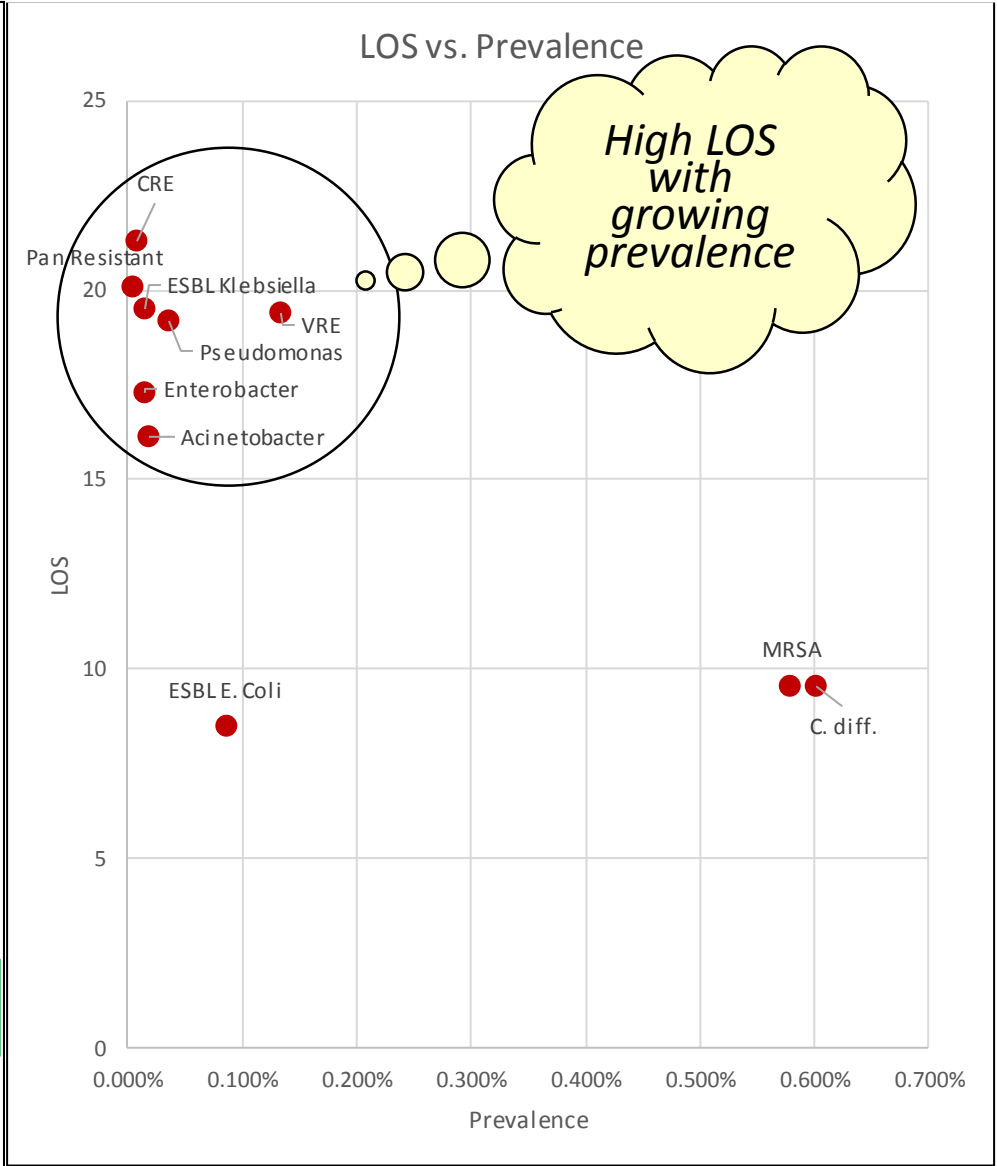
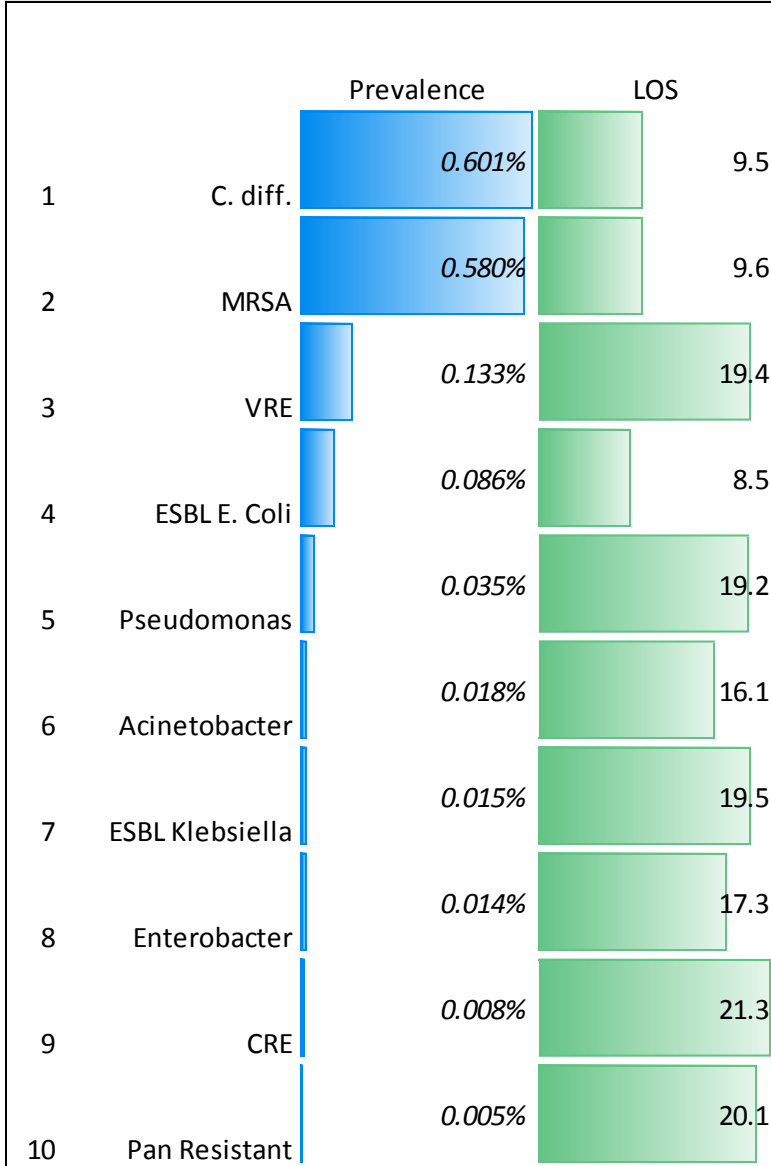
³Source: "Tackling Drug-Resistant Infections Globally: Final Report and Recommendations," The Review on Antimicrobial Resistance, Chaired by Jim O'Neill https://amr-review.org/sites/default/files/160518_Final%20paper_with%20cover.pdf

Calendar Time Covered	8 years (2008 to 2015)
Total Encounters (inpatient admissions)	900,000
MDRO Cohort	12,750
Average Inpatient Length of Stay	4.1 days
MDRO Cohort Length of Stay	10.2 days



1.42%

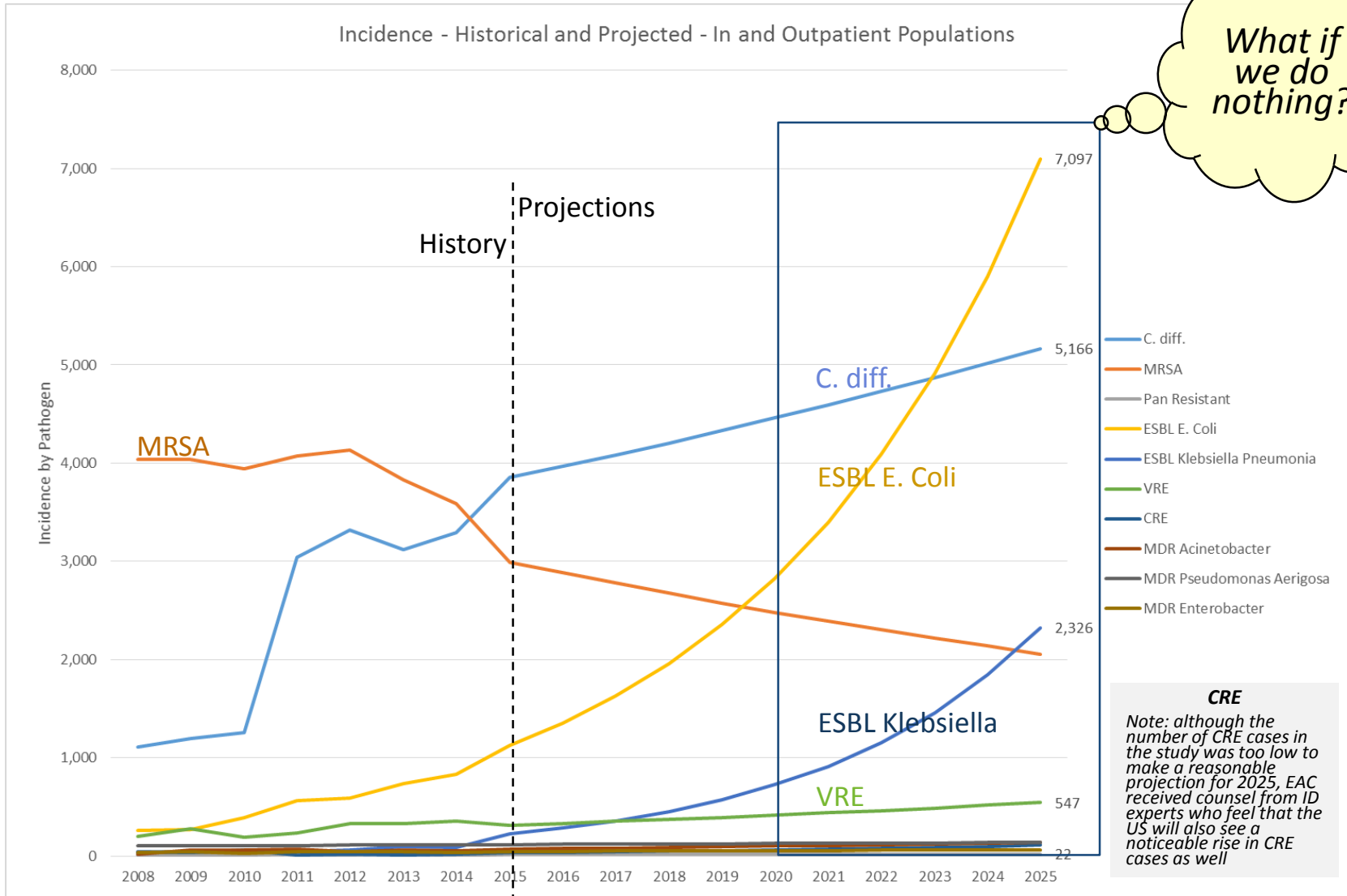
2.5x higher



Source: MDRO Retrospective Outcome Study at Intermountain Healthcare; Bert Lopansri, MD, Principal Investigator

Houston We Have a Problem...

Projected incidence for MDRO infections to 2025. Calculations based on 2008-2015 historical growth rates observed in the retrospective outcome study. Projections assume that no infection prevention protocols, beyond those in place in 2015, are instituted



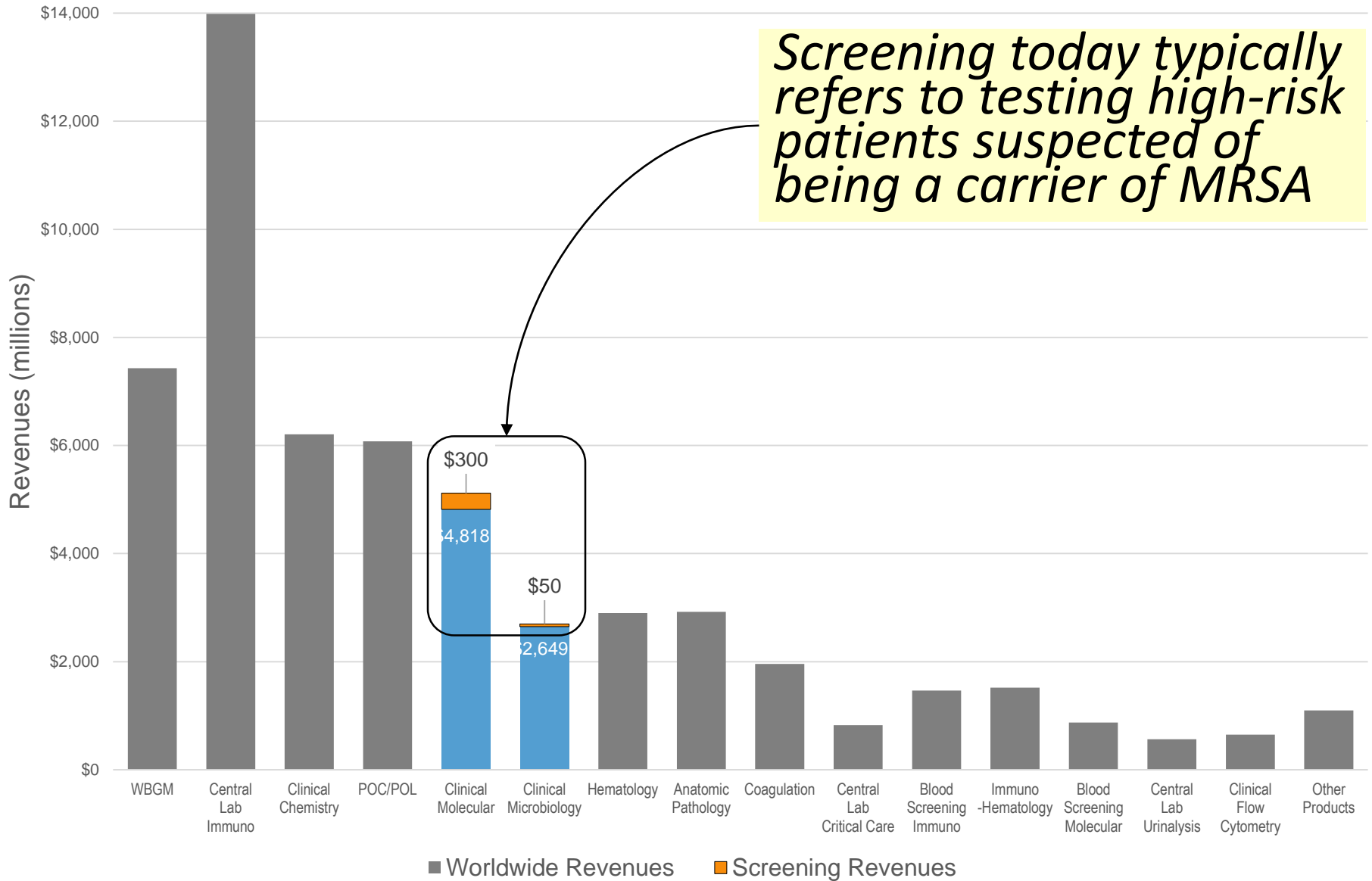
CRE
Note: although the number of CRE cases in the study was too low to make a reasonable projection for 2025, EAC received counsel from ID experts who feel that the US will also see a noticeable rise in CRE cases as well

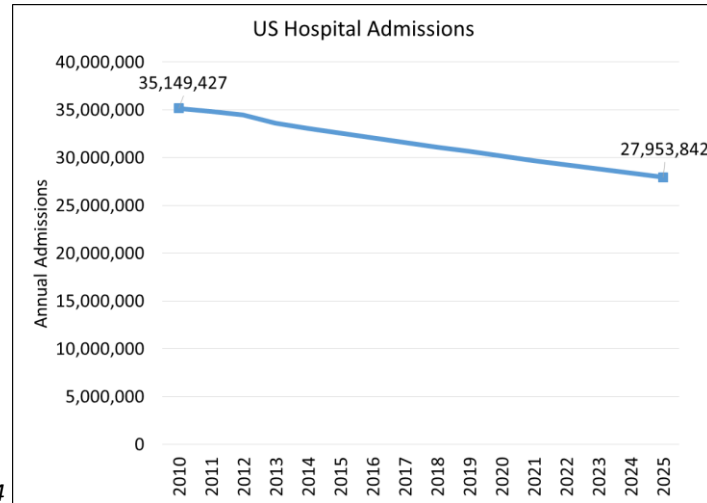
Source for historical data: MDRO Retrospective Outcome Study at Intermountain Healthcare; Bert Lopansri, MD, Principal Investigator

High-Risk Groups Recommended to EAC to Date

EAC maintains an on-going research project to analyze options for targeted screening for cost avoidance. This list was compiled as part of research discussions with ID physicians in selected institutions and networks

Bone marrow transplant patients	Skilled Nursing Facilities (SNF)
Pre-op for prostate surgery (the urologists are screening with stool culture now)	Long-Term Acute Care Hospitals (LTACHs) and Long-Term Care (LTC) facilities
Pre-op for bowel resection surgery; those at high risk for secondary peritonitis	Rehabilitation Facilities
Oncology patients pre chemotherapy that is expected to make them neutropenic	Burn units
Patients admitted with neutropenic sepsis, or sepsis in patients on immune-suppressive drugs such as the new 'biologicals' that target immune system mediators (about a third will have a bowel source for the sepsis; not always detected by culture)	Transfers from acute care setting in (a) other major US urban centers (e.g. Chicago, NY, Miami, LA); (b) international cities with high prevalence of MDRO (e.g. anywhere in Asia, Ukraine, Russia, Israel)
Neonatology for screening of premature infants at risk for onset of sepsis from bowel source after 72 hours of life in NICU	ICUs
Potentially all patients admitted with intra-abdominal sepsis (IAS) - spontaneous peritonitis in setting of ascites, diverticulitis, ruptured bowel, appendicitis, post surgical infections, but especially those with hospital acquired IAS	Colonoscopy unit





Source: AHA Annual Survey data, 2014

MDRO Study	US Admissions 32,565,619				US Admissions 27,953,842 -1.52%			
	2015		2025		2015		2025	
	Infections	LOS	Total LOS	Prev.	Cases	CAGR	Prev.	Cases
C. diff.	5,411	9.5	51,632	0.601%	195,792	2.210%	0.748%	209,128
MRSA	5,218	9.6	49,867	0.580%	188,808	-3.841%	0.392%	109,552
VRE	1,197	19.4	23,201	0.133%	43,312	1.921%	0.161%	44,969
ESBL E. Coli	772	8.5	6,548	0.086%	27,934	12.476%	0.278%	77,699
Pseudomonas	317	19.2	6,077	0.035%	11,470	1.735%	0.042%	11,694
Acinetobacter	163	16.1	2,629	0.018%	5,898	3.000%	0.024%	6,804
ESBL Klebsiella	132	19.5	2,573	0.015%	4,776	8.114%	0.032%	8,946
Enterobacter	127	17.3	2,197	0.014%	4,595	3.085%	0.019%	5,345
CRE	75	21.3	1,596	0.008%	2,714	3.000%	0.011%	3,131
Pan Resistant	41	20.1	823	0.005%	1,484	1.000%	0.005%	1,407
	13,453	10.9	147,142	US total	486,784			478,673
				Estimated US prevalence (1)	1.49%			1.71%
				Estimated US prevalence (2)	2.99%			5.14%
				Projected US total	973,567			1,436,020

MDRO Study Extended to US Level

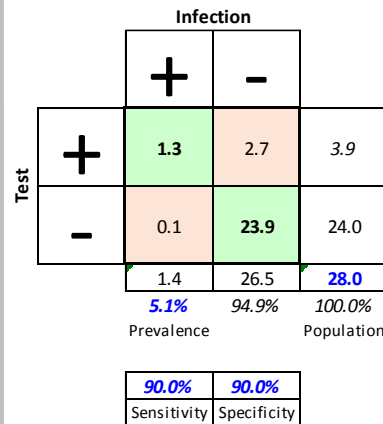
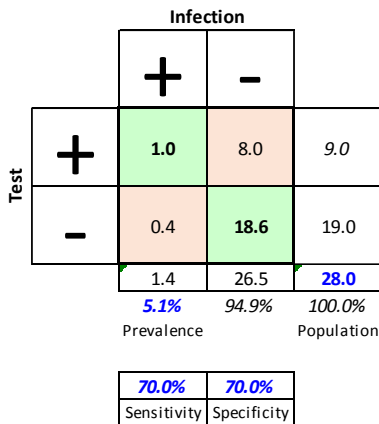
2025

Annual US admissions	27,953,842
Estimated US prevalence	5.14%
Estimated MDRO cases	1,436,020

2025

Population to screen	27,954,000
Total Screening Cost A	\$1.4 \$50.00 \$/test A
Total Screening Cost B	\$2.8 \$100.00 \$/test B

	Test-X	Test-Y
Population to find	1,436,000	1,436,000
Sensitivity, specificity	70%	90%

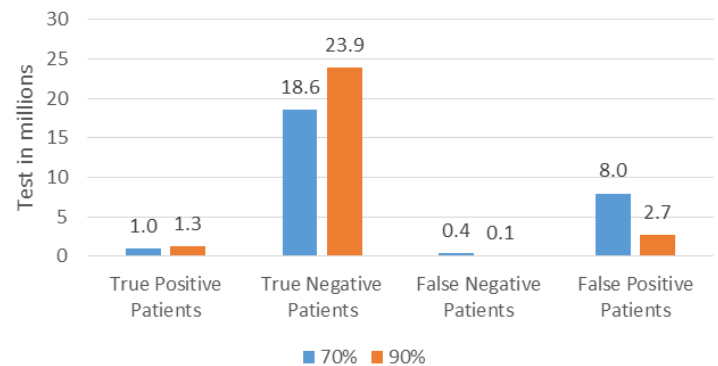


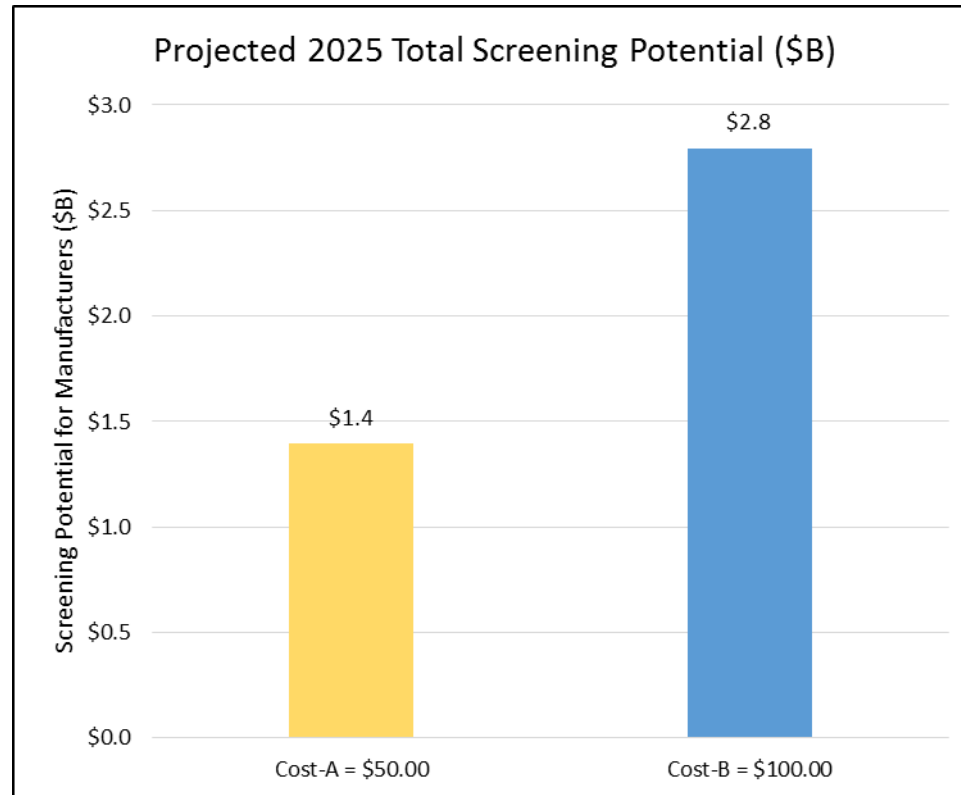
Screening targets: C. diff. and 9 pathogens

C. diff.	2.244%
MRSA	1.176%
VRE	0.483%
ESBL E. Coli	0.834%
Pseudomonas	0.126%
Acinetobacter	0.073%
ESBL Klebsiella	0.096%
Enterobacter	0.057%
CRE	0.034%
Pan Resistant	0.015%

Source: MDRO Retrospective Outcome Study at Intermountain Healthcare; Bert Lopansri, MD, Principal Investigator

Sensitivity/Specificity vs. False Screening Results





	MRSA, CRE, and C. diff. Resistance	Pathogen Identification (ID)	Antimicrobial Susceptibility (AST)
Direct from Specimen*	<ul style="list-style-type: none"> • Cepheid (Danaher) • BD • Roche • Qiagen • Quidel • Meridian Bioscience • Great Basin • Focus Diagnostics 	<p><u>Single molecular target/Low-plex</u></p> <ul style="list-style-type: none"> • Roche Molecular Systems • Abbott • Hologic • Qiagen • Cepheid (Danaher) <p><u>High Multiplex Molecular Tests</u></p> <ul style="list-style-type: none"> • GenMark • bioMerieux/BioFire • Luminex/Verigene • Seegene 	<p>There are commercial tests that detect resistance genes (e.g., mecA/C, VRE, carbapenemases) from clinical specimens, but no company can do direct susceptibility tests from specimens</p>
Positive Culture	<ul style="list-style-type: none"> • BD/Check-Points • OpGen (AdvanDx) 	<ul style="list-style-type: none"> • Luminex/Verigene (blood culture) • bioMerieux BioFire (blood culture) • Accelerate Diagnostics (blood culture) • Bruker biotyper • BD Phoenix • bioMerieux Vitek • Thermo Fisher Sensititre • Beckman MicroScan 	<ul style="list-style-type: none"> • Accelerate Diagnostics • BD Phoenix • bioMerieux Vitek • Beckman MicroScan

*Selected specimens: blood; saliva; nasal, rectal, genital swabs; urine; stool; respiratory; skin; (note: not all manufacturers or methods use every specimen type)

*The unmet medical need is quickly to be able to identify **infected patients** (for targeted treatment) and **colonized patients** (for isolation). Of course the critical factor is the comparatively long time required to give such guidance today.*

For infected patients the clinician wants to prescribe first (preferably in one hour) and identify the pathogen (at leisure) later. The company first to achieve this performance can expect to have a significant impact in infectious diseases, especially in MDRO cases.

When the prevalence is low (as fortunately the case still is today) the Dx challenge is quite high. On the other hand healthcare already knows that certain patient populations are at high-risk for MDRO. Screening these might be a reasonable interim step.

*A practical 2025 screening program should test for nine pathogens and *C. diff.* at the prevalences shown in chart 11. Sensitivity and Specificity should be at 90%; test time at 4 hours.*